

BENEFITS OF LEASING

The wise use of lease financing is the cornerstone of growth for most enterprises. Why should leasing be considered as a financing solution for acquiring equipment?

Conserve Cash

Leasing allows customers to conserve cash and leverage up the buying power of their operating or capital budgets and overcome budget limitations. A \$30,000 annual equipment budget is leveraged up considerably through leasing.

100% Financing

100% financing is achieved. Unlike most traditional financing, in most cases the customer does not make any down payment on the structure.

No Pre-Payment of Taxes

The customer pays GST and PST on rentals, they do not prepay these taxes in full up front.

Preserve Lines of Credit

Valuable cash and lines of credit are preserved to grow their business. No one in business experiences financial difficulty because they have too much cash.

Potential Income Tax Benefits

In many instances, leasing provides income tax benefits and the assets do not appear on the balance sheet. Debt to Equity ratios are unaffected.

Pay as You Profit

Your customer establishes equipment costs in 1999 dollars, and they pay these costs incrementally in inflated future dollars, as the equipment is used. They can add extra equipment and accessories for very small monthly costs.

Match Revenue with Expenditures

Your customer can match revenues with expenditures by paying for the equipment while it is used to generate revenue, or protect profits.

Simple, Convenient Process

The process is simple and convenient. Your customers achieve 'one-stop' shopping for the equipment and financing. Credit approval and lease documentation is uncomplicated and can be completed very quickly.

Tailored Payments

Repayment can be tailored to your customer's cash flow. Budgeting is simple.